

EXECUTIVE BOARD MEETING MINUTES

A regular meeting of the Executive Board of the Family Motor Coach Association was held on Saturday, June 1, 2024, via Zoom conference. The National President and Secretary were both present. National President Gary Milner called the meeting to order at 11:10 a.m. Eastern Time.

Members present:

Gary Milner	National President
Paul Mitchell	National Senior Vice President
Pamela Richard	National Secretary
Barbara Smith	National Treasurer
Phyllis Britz	National Vice President, Eastern Area
Bill Dees	National Vice President, Southeast Area
Dianna Huff	National Vice President, South Central Area
Bob Golk	National Vice President, Western Area
John Jacobs	National Vice President, Midwest Area
Connie Jones	National Vice President, Rocky Mountain Area
Ken Lewis	National Vice President, Great Lakes Area
Dennis Martin	National Vice President, Northwest Area
Bill Newton	National Vice President, Northeast Area
Bob Weithofer	National Vice President, International Area
Rett Porter	Immediate Past National President (non-voting member)

Staff present:

Chris Smith	Chief Executive Officer (non-voting advisor)
Anne Baumgartner	Director of Marketing
Penny Gortemiller	Director of Chapters and Governance
Pamela Kay	Director of Communications/Publishing
Sherry Light	Project Manager
Larry Pennington	IT Director
Danielle Powell	Chapter Services Assistant
Aaron White	Director of Membership Services
Doug Uhlenbrock	Director of Events

Invited Guest present:

Mike DiFrisco	BrandXcellence
Brian Shupe	Corient Wealth Management

President Milner called on Bill Dees for the invocation. Paul Mitchell led the Pledge of Allegiance to the Flag of the United States of America. The National Secretary conducted a roll call of members, and a quorum was established.

National Secretary Pamela Richard reported that unless there were any objections, the reading of the minutes of the previous meeting would be waived. The minutes of the Executive Board meeting held March 16, 2024, were approved as distributed and are available online.

President Milner noted that the committee reports were sent ahead of the meeting and should have been read.

President Milner called on Barbara Smith for the Treasurer's Report (Attachment #1).

Treasurer Smith noted that economic growth is projected to average 2.2%. She noted that FMCA's operating losses have almost doubled in 8 weeks. She reported the current investment account balance as \$5,969,174. She said the loss from the international convention in Redmond is expected to be \$350,000 to \$400,000. She recommended two options – eliminate FMCA Assist or eliminate the international conventions. She recommended the smaller event idea as a way to increase income. Barbara noted that the Tech Connect program is trending up. She said management controls on spending are well implemented and unnecessary requests for funds are tabled until further notice. Total revenue through May 24, 2024 was \$4,981,842; total expenses through May 24, 2024, were \$5,388,032, for an operating loss of (\$406,190.) The change in net assets was a loss of (\$24,532.)

Dennis Martin moved to accept the Treasurer's report. The motion was seconded, and a roll call vote was taken:

Connie Jones voted yes.

Ken Lewis voted yes.

Dennis Martin voted yes.

Paul Mitchell voted yes.

Bill Newton voted yes.

Pamela Richard voted yes.

Barbara Smith voted yes.

Bob Weithofer voted yes.

Phyllis Britz voted yes.

Bill Dees voted yes.

Bob Golk voted yes.

Dianna Huff voted yes.

John Jacobs voted yes.

The motion carried unanimously.

President Milner accepted the Treasurer's Report for file.

President Milner called on Treasurer Barbara Smith. Barbara introduced Brian Shupe with Corient Wealth Management.

Brian Shupe noted that The Windsor Group was purchased by Corient Wealth. The firm is located out of Florida and has about \$150 billion in assets. They now have more resources available to them, and they remain autonomous with investment decisions. They assured us we will have the same client service that FMCA is used to having. Brian noted that so far this year, FMCA's portfolio has gone up just under 4%. They are hoping for about a 6% return on the investment. The portfolio is in line with expectations. Brian discussed the investment ratio as outlined in FMCA's Policy and Procedure. He also discussed the allocation of small and mid-cap stocks. Brian recommended that the distribution rate be no more than 4 to 5 percent to maintain the principle in the portfolio. Brian urged the Board members to take action sooner rather than later if they expect another withdrawal from the portfolio.

Treasurer Barbara Smith fielded several questions from Board members about the investment withdrawals. CEO Chris Smith noted that for fiscal year 2022 and fiscal year 2023, the combined loss was \$2.4 million. A timeline of withdrawals was requested. Treasurer Smith noted that she would provide that information to the Board.

President Milner called on Chris Smith for the Chief Executive Officer Report (Attachment #2).

CEO Smith reported that there are over 1,200 people in the RV Curious Facebook group specifically designed to attract members for the Pathfinder category. He noted that the new partnership with Blaupunkt e-bikes has been successful so far, and the new program is taking off. Chris also reported that a survey was sent via email to members about the potential of a digital-only version of the magazine. Survey responses to date have been about 50 percent saying this is acceptable and 50 saying it is not. He also reported on the Tech Connect lines.

The Chief Executive Officer Report was accepted for file.

President Milner called on Chairman Bill Newton for the Audit Committee Report (Attachment #3).

Chairman Newton moved to accept the 2023 Fiscal Year Audit and to accept Flynn and Company as the audit firm for 2024. The motion was seconded, and a roll call vote was taken:

John Jacobs voted yes.
Connie Jones voted yes.
Ken Lewis voted yes.
Dennis Martin voted yes.
Paul Mitchell voted yes.
Bill Newton voted yes.
Pamela Richard voted yes.
Barbara Smith voted yes.
Bob Weithofer voted yes.
Phyllis Britz voted yes.
Bill Dees voted yes.
Bob Golk voted yes.
Dianna Huff voted yes.

The motion carried unanimously.

President Milner called on committee member Phyllis Britz for the Constitution and Bylaws Committee Report (Attachment #4).

Phyllis reviewed the two recommendations the committee discussed in their April meeting.

Phyllis Britz moved to approve Item #1, which is a recommendation to update the chapter bylaws format and send those changes to the Policy and Procedure Committee to be included in P&P #3011/B. The motion was seconded, and a roll call vote was taken:

Bob Weithofer voted yes.
Phyllis Britz voted yes.
Bill Dees voted yes.

Bob Golk voted yes.
Dianna Huff voted yes.
John Jacobs voted yes.
Connie Jones voted yes.
Ken Lewis voted yes.
Dennis Martin voted yes.
Paul Mitchell voted yes.
Bill Newton voted yes.
Pamela Richard voted yes.
Barbara Smith voted yes.

The motion carried unanimously.

Phyllis Britz moved to approve Item #2, which is a recommendation to have the Policy and Procedure Committee review existing documents and/or add a new procedure for Areas that are unable to fill the Area Vice President position. The motion was seconded, and a roll call vote was taken:

Connie Jones voted yes.
Ken Lewis voted yes.
Dennis Martin voted yes.
Paul Mitchell voted yes.
Bill Newton voted yes.
Pamela Richard voted yes.
Barbara Smith voted yes.
Bob Weithofer voted yes.
Phyllis Britz voted yes.
Bill Dees voted yes.
Bob Golk voted yes.
Dianna Huff voted yes.
John Jacobs voted yes.

The motion carried unanimously.

The Constitution and Bylaws Committee Report was accepted for file.

President Milner called on Barbara Smith for the Finance Committee Report (Attachment #5).

Barbara Smith moved to approve the Finance Committee's recommendation to earmark 50% of the association's net operating earnings to each of the reserve funds in the investment portfolio as outlined in Policy and Procedure #2035, Reserve Funds. The motion was seconded, and a roll call vote was taken:

Barbara Smith voted yes.
Bob Weithofer voted yes.
Phyllis Britz voted yes.
Bill Dees voted yes.
Bob Golk voted yes.
Dianna Huff voted yes.
John Jacobs voted yes.

Connie Jones voted yes.
Ken Lewis voted yes.
Dennis Martin voted yes.
Paul Mitchell voted yes.
Bill Newton voted yes.
Pamela Richard voted yes.

The motion carried unanimously.

Barbara Smith moved to approve the Finance Committee's recommendation to set aside \$255,000 for the purpose of education for FMCA's 2025 fiscal year proposed budget. The motion was seconded, and a roll call vote was taken:

John Jacobs voted yes.
Connie Jones voted yes.
Ken Lewis voted yes.
Dennis Martin voted yes.
Paul Mitchell voted yes.
Bill Newton voted yes.
Pamela Richard voted yes.
Barbara Smith voted yes.
Bob Weithofer voted yes.
Phyllis Britz voted yes.
Bill Dees voted yes.
Bob Golk voted yes.
Dianna Huff voted yes.

The motion carried unanimously.

Barbara Smith moved to approve the Finance Committee's recommendation to accept the recommendation from the Wage Review Board for the 2025 budget for salaries in the amount of \$2,090,639, as outlined in Policy and Procedure #4012, Wage Review Board. The motion was seconded, and a roll call vote was taken:

Connie Jones voted yes.
Ken Lewis voted yes.
Dennis Martin voted yes.
Paul Mitchell voted yes.
Bill Newton voted yes.
Pamela Richard voted yes.
Barbara Smith voted yes.
Bob Weithofer voted yes.
Phyllis Britz voted yes.
Bill Dees voted yes.
Bob Golk voted yes.
Dianna Huff voted yes.
John Jacobs voted yes.

The motion carried unanimously.

Barbara Smith moved to approve the Finance Committee’s recommendation to accept the 2025 fiscal year proposed budget with a surplus of \$164,818. The motion was seconded, and a roll call vote was taken:

Barbara Smith voted yes.
Bob Weithofer voted yes.
Phyllis Britz voted yes.
Bill Dees voted yes.
Bob Golk voted yes.
Dianna Huff voted yes.
John Jacobs voted yes.
Connie Jones voted yes.
Ken Lewis voted yes.
Dennis Martin voted yes.
Paul Mitchell voted yes.
Bill Newton voted yes.
Pamela Richard voted yes.

The motion carried unanimously.

The Executive Board recessed for lunch and reconvened at 1:00 p.m.

President Milner introduced Mike DiFrisco with BrandXcellence for the proposal from the Identity Committee regarding rebranding.

Mike shared a presentation noting the importance of business naming. He also shared details that go into making a name change and branding. Mike noted that FMCA has the opportunity to include the category of RVing in the new name. He noted that one of the considerations when renaming is what the organization is trying to achieve. One goal is modernization and relevance. The brand should cater to a larger target audience and inclusivity. He noted that the objective is to provide members and prospects in the target market a name that demonstrates FMCA’s differentiating factor. In Mike’s opinion, FMCA owns the word “family” in the RV industry and felt that is the differentiating factor. The initials “FMCA” also have brand recognition in the RV industry. These factors led to two names that kept “FMCA” and/or “family”: Family RV Association – FMCA and FMCA RV Association.

President Milner called on Identity Committee chairman Charley Kennington for comments regarding the presentation. Charley noted that Mike was easy to work with and the committee was tasked with developing their own recommendations. The committee developed similar names, and Charley noted that he was happy with the results of BrandXcellence. The committee members agree with both names that BrandXcellence recommended. Mike fielded several questions from the Board members.

CEO Chris Smith noted the importance of the Executive Board choosing a name during this meeting in order to pass along their recommendation to the Governing Board during this year’s meeting. He clarified that any new logo could come after the name is chosen.

Bob Weithofer moved to recommend option 1, Family RV Association – FMCA, to the Governing Board for adoption. The motion was seconded, and a roll call vote was taken:

Connie Jones voted yes.

Ken Lewis voted no.
Dennis Martin voted yes.
Paul Mitchell voted yes.
Bill Newton voted yes.
Pamela Richard voted yes.
Barbara Smith voted no.
Bob Weithofer voted yes.
Phyllis Britz voted yes.
Bill Dees voted yes.
Bob Golk voted yes.
Dianna Huff voted yes.
John Jacobs voted yes.

The motion carried with 11 votes “for” and 2 votes “against.”

The Identity Committee report was accepted for file.

Under unfinished business, President Milner called on Bob Weithofer for discussion on Policy and Procedure #1017, Membership Dues and Fees.

Bob Weithofer moved to change the Executive Board recommendation for the 5-year prepaid dues extension listed in the proposed changes to Policy and Procedure #1017. The motion was seconded, and discussion followed.

Bob noted that a request was made for the Executive Board to reconsider the recommendation made in Tucson, Arizona, to reinstate the 5-year prepaid dues category. It was discussed that the cash flow has had a significant change since the 5-year category was removed. It was noted that when the category was active, FMCA had \$5.1 million in prepaid dues. Since it was removed, the prepaid dues figure is only \$2.8 million. Having prepaid dues helps build the investment account. It was noted that the interest on the investment account last year was 13%. It was also reported that in addition to the 5-year renewal, the change voted on in Tucson included a discounted rate for prepaid dues for two years and three years. CEO Chris Smith verified that the data management system can handle the change without further programming. He noted that if members have issues renewing online, they can always call the office and speak to someone in the Membership Department to renew. Chris shared that there are positive reasons for a three-year dues restriction in that FMCA can react more quickly if the dues rate changes, and it disallows you from borrowing future funds. The negative is the impact on cash flow, with prepaid dues down from \$5 million to \$2.8 million. Members do not currently have an incentive to prepay. The vote in Tucson reinstated the discounted rate for prepayment.

A roll call vote was taken on the motion:

Connie Jones voted yes.
Ken Lewis voted no.
Dennis Martin voted yes.
Paul Mitchell voted no.
Bill Newton voted no.
Pamela Richard voted no.
Barbara Smith voted no.
Bob Weithofer voted yes.

Phyllis Britz voted yes.
Bill Dees voted no.
Bob Golk voted no.
Dianna Huff voted no.
John Jacobs voted yes.

The motion failed with 5 votes “for” and 8 votes “against.”

Under new business, President Milner led a discussion on area rally dates.

It was noted that tentative dates have been established for the May meeting timeframe for 2025: the week of May 19-25. No new area rally dates were introduced. It was reported that there are no dates scheduled for the 2026 International Conventions.

Bob Weithofer moved to approve the Standing Rules and Agenda for the upcoming Governing Board meeting in Redmond, Oregon. The motion was seconded, and discussion followed.

President Milner noted that a new rule was added as Standing Rule #6, and the rest were renumbered accordingly. The new rule states: “No secondary amendments can be moved during the consideration of any primary amendment to a pending motion.” The new rule was added to avoid the confusion FMCA faced in last year’s meeting.

A roll call vote was taken:

Ken Lewis voted yes.
Dennis Martin voted yes.
Paul Mitchell voted yes.
Bill Newton voted yes.
Pamela Richard voted yes.
Barbara Smith voted yes.
Bob Weithofer voted yes.
Phyllis Britz voted yes.
Bill Dees voted yes.
Bob Golk voted yes.
Dianna Huff voted yes.
John Jacobs voted yes.
Connie Jones voted yes.

The motion carried unanimously.

National Treasurer Barbara Smith reviewed notes for the 2025 fiscal year budget, pointing out several items: FMCAssist is not included in the budget; the attendance figures were estimated conservatively for Perry and Gillette; no further reductions in magazine frequency; flood insurance was added for the Clough Pike building; one employee attending each of the three major RV shows; FMCA staffing needs; and the set aside for the FMCA campground on Round Bottom Road.

The Executive Board also discussed FMCAssist; membership losses; TechConnect; travel reimbursement; salaries and benefits; the amount FMCA included in the new budget for charging the areas for processing each rally registration; and credit card fees. President Milner asked the Board to

consider a change from the Finance Committee recommendation of \$6 to \$10 per registration taken at the national office.

Treasurer Smith noted that the Finance Committee included a fee in the budget for the national office to process area rally registrations. The current fee listed in the budget is \$6 per registration. It was noted that a fee had not been charged since 2021 when it was removed from the P&P. The Board members discussed that the fee charged by FMCA to the area for area rally registration processing is to cover overhead. It was noted that the staff break-even amount would be close to \$30 per registration. The Board also discussed the credit card fee that will be charged to the members for using a credit card for the registration process and other transactions. The amount FMCA paid last year for credit card fees was \$250,000. A question was raised regarding the areas processing their own registrations, noting that for those areas that are not equipped to handle taking their own registrations, the increase seems unfair. Gary noted that the areas were asked to process their own registrations but that he would not stop area rally registrations from going through the national office.

Dianna Huff moved that the Executive Board recommend to the Governing Board adjusting the budget to include additional income and changing the fee charged from \$6 per area rally registration to \$10 per area rally registration. The motion was seconded, and a roll call vote was taken:

Bill Newton voted yes.
Pamela Richard abstained.
Barbara Smith voted no.
Bob Weithofer abstained.
Phyllis Britz voted yes.
Bill Dees voted yes.
Bob Golk voted yes.
Dianna Huff voted yes.
John Jacobs voted yes.
Connie Jones voted yes.
Ken Lewis voted yes.
Dennis Martin voted no.
Paul Mitchell voted yes.

The motion carried with 9 votes “for,” 2 votes “against,” and two abstentions.

Barbara Smith moved to approve the Finance Committee’s recommended 2025 Fiscal Year Proposed Budget with a surplus of \$164,818. The motion was seconded, and a roll call vote was taken:

Barbara Smith voted yes.
Bob Weithofer voted yes.
Phyllis Britz voted yes.
Bill Dees voted yes.
Bob Golk voted yes.
Dianna Huff voted yes.
John Jacobs voted yes.
Connie Jones voted yes.
Ken Lewis voted yes.
Dennis Martin voted yes.
Paul Mitchell voted yes.

Bill Newton voted yes.
Pamela Richard voted yes.

The motion carried unanimously.

President Milner asked that the Executive Board members not charge FMCA for per diem for travel to the convention in Redmond. He noted that the mileage reimbursement will be at the motorhome rate. If a flight is requested, the person flying would charge per diem.

President Milner noted the importance of having a quorum to conduct business at the upcoming Redmond Governing Board meeting. He asked that the Area Vice Presidents stay on top of the number of chapters with representatives registered to ensure a quorum at the meeting. He also noted that Area Vice Presidents can request a quorum report for their area at any time from the Chapter Services Department.

Ken Lewis moved to destroy the ballots of the following elections: 2023 Area Vice President elections; the 2023 Nationally Elected Officer elections; and the 2023 Constitution Amendment ballots. The motion was seconded, and a roll call vote was taken:

Bob Weithofer voted yes.
Phyllis Britz voted yes.
Bill Dees voted yes.
Bob Golk voted yes.
Dianna Huff voted yes.
John Jacobs voted yes.
Connie Jones voted yes.
Ken Lewis voted yes.
Dennis Martin voted yes.
Paul Mitchell voted yes.
Bill Newton voted yes.
Pamela Richard voted yes.
Barbara Smith voted yes.

The motion carried unanimously.

President Milner noted the following upcoming dates:

Thursday, August 8 - National Officers and AVPs arrive in Redmond
Saturday, August 10 - Executive Board Meeting
Wednesday, August 14 - Governing Board Meeting
Saturday, August 17 - Annual Membership Meeting
Saturday, August 17 - Executive Board Meeting (newly constituted)

Bob Weithofer moved to recess the Executive Board meeting to conduct the business of the FMC Board of Directors. The motion was seconded, and a roll call vote was taken:

Connie Jones voted yes.
Ken Lewis voted yes.
Dennis Martin voted yes.

Paul Mitchell voted yes.
Bill Newton voted yes.
Pamela Richard voted yes.
Barbara Smith voted yes.
Bob Weithofer voted yes.
Phyllis Britz voted yes.
Bill Dees voted yes.
Bob Golk voted yes.
Dianna Huff voted yes.
John Jacobs voted yes.

The motion carried unanimously.

The meeting was recessed at 3:08 p.m. and reconvened at 3:32 p.m.

Bill Dees moved to go into Executive Session at 3:34 p.m. for the purpose of discussing Awards and a personnel issue. The motion was seconded, and a roll call vote was taken:

Ken Lewis voted yes.
Dennis Martin voted yes.
Paul Mitchell voted yes.
Bill Newton voted yes.
Pamela Richard voted yes.
Barbara Smith voted yes.
Bob Weithofer voted yes.
Phyllis Britz voted yes.
Bill Dees voted yes.
Bob Golk voted yes.
Dianna Huff voted yes.
John Jacobs voted yes.
Connie Jones voted yes.

The motion carried unanimously.

The Executive Board regular session reconvened at 4:37 p.m.

Paul Mitchell moved to return to regular session and report out of Executive Session. The motion was seconded, and a roll call vote was taken:

Bill Newton voted yes.
Pamela Richard voted yes.
Barbara Smith voted yes.
Bob Weithofer voted yes.
Phyllis Britz voted yes.
Bill Dees voted yes.
Bob Golk voted yes.
Dianna Huff voted yes.
John Jacobs voted yes.
Connie Jones voted yes.

Ken Lewis voted yes.
Dennis Martin voted yes.
Paul Mitchell voted yes.

The motion carried unanimously.

Phyllis Britz moved to accept Tom Roubal, F261185, from the Tucson Drifters Chapter, as the Robert L. Richter award winner for 2024. The motion was seconded, and a roll call vote was taken:

Dennis Martin voted yes.
Paul Mitchell voted yes.
Bill Newton voted yes.
Pamela Richard voted yes.
Barbara Smith voted yes.
Bob Weithofer voted yes.
Phyllis Britz voted yes.
Bill Dees voted yes.
Bob Golk voted yes.
Dianna Huff voted yes.
John Jacobs voted yes.
Connie Jones voted yes.
Ken Lewis voted yes.

The motion carried unanimously.

Barbara Smith moved to accept Michael "Fuzzy" Overbeck, F343177, as the Kenneth T. Scott Award winner for 2024. The motion was seconded, and a roll call vote was taken:

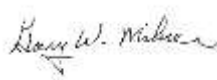
Paul Mitchell voted yes.
Bill Newton voted yes.
Pamela Richard voted yes.
Barbara Smith voted yes.
Bob Weithofer voted yes.
Phyllis Britz voted yes.
Bill Dees voted yes.
Bob Golk voted yes.
Dianna Huff voted yes.
John Jacobs voted yes.
Connie Jones voted yes.
Ken Lewis voted yes.
Dennis Martin voted yes.

The motion carried unanimously.

The meeting was adjourned at 4:41 p.m.



Pamela Richard
National Secretary



Gary Milner
National President

Treasurer's Report May 2024

Growth is projected to average 2.2% this year, more than twice as fast as anticipated in September, according to the latest Bloomberg monthly survey of economists. Odds of a recession in the next 12 months dropped to 35%, the lowest since July 2022 and down from 55% in September. The rv industry has not yet bounced back. According to RVIA, retail registrations and manufacturing are at their lowest levels in 10 years.

In 8 weeks our operating losses have almost doubled. Investments are \$5,969,174. We anticipate \$350k to \$400k operating losses from the Redmond rally. We can't continue to operate as usual. There are two options to stop the financial losses – either phase out FMCAssist or the current international conventions. I highly recommend moving forward with the small event idea before the close of the fiscal year to help supplement losses. TechConnect is trending up. Change the benefits used by the least percentage of members. TechConnect is trending up. The finance committee drafted a budget with an operating surplus. Management controls on spending are well implemented. All unnecessary requests for funds are tabled until otherwise instructed.

Results

Total revenue through May 24, 2024 was \$4,981,842. Total expenses through May 24, 2024 were \$5,388,032. Operating loss for the duration was \$(406,190). Marketing initiative expense approved by the governing board \$(45,519) Our change in net assets was a loss of \$(24,532).



National Treasurer

**CEO REPORT TO THE EXECUTIVE BOARD
CINCINNATI, OH
JUNE 1, 2024**

The following is a report on activities that have occurred since the March 2024 Executive Board meeting. This is a summary of the high-level projects we have been working on, and not a representation of all the work staff has completed.

PATHFINDER

Pathfinder membership launched on May 8th. Paid media ads to attract new members in this category have started to run on Facebook. We also have set up a new Facebook group called “RV Curious.” This is a group that allows those interested in RVing to ask questions of experienced RVers. It is intentionally not FMCA branded and is designed to be a truly informational group. The goal is to get group members to sign up for the RV Curious newsletter. Once they sign up for the newsletter, they become a prospect for FMCA Pathfinder membership.

MEMBER BENEFITS

Three new member benefits have been launched:

Kleen Tank: Members will receive a \$50 discount on RV tank cleaning service (up to three tanks). A special discount code must be presented to the authorized dealer at the time of service.

Briter Solar: Members receive a \$75/hour discount on solar system installation.

Blaupunkt: Members receive a \$500 discount off the MSRP of \$1,599 for their selection of e-bikes.

MAGAZINE FREQUENCY

With the change in frequency voted on by the Executive Board, the June issue was the last monthly issue, and July/August will be the first bi-monthly issue.

AVP ELECTIONS

Here are the results of the elections that were announced on May 24th:

Eastern Area – Curtis Coleman, F447048

Great Lakes – Kevin Watters, F483660

International Area – Bob Weithofer, F253844

Northwest Area – Barbara Schleuse, F264999

Western Area – James McDaniel, F371784

TECH CONNECT

The T-Mobile program had issues when it launched in January. It appears that most of the problems have been resolved and things are going much more smoothly. Below are the latest line counts by carrier:

T-Mobile hotspot: 708

T-Mobile phone: 178

AT&T: 2,952

Verizon: 228

Total: 4,066

This is up from the bottom of 3,667 lines on January 17th.

SMALL EVENTS

Staff have developed an idea to help supplement the massive financial losses caused by hosting two international conventions each year. Canopy Oaks in Lakes Wales, FL has been identified as the site to have the initial event. All plans have been finalized, financials have been developed, and the event is just waiting for approval. If the initial event goes as planned, there can be up to five small events per year.

I respectfully submit this report to file.

A handwritten signature in black ink, appearing to read "Chris Smith", with a long horizontal flourish extending to the right.

Chris Smith, CEO
FMCA

**Audit Committee (FMCA)
Report to the Executive Board
June 1, 2024**

A meeting of the Audit Committee of Family Motor Coach Association was held on May 31, 2024, in via Zoom conference. Committee member Bill Newton was elected Chairman of the Committee and serves as the Association's Compliance Officer. The committee is forwarding the following recommendations to the Executive Board:

- To accept the 2023 Audit.
- To accept Flynn and Company as the Audit Firm for 2024.

**CONSTITUTION AND BYLAWS COMMITTEE
REPORT TO THE EXECUTIVE BOARD
JUNE 1, 2024**

The Constitution and Bylaws Committee held a video conference meeting on April 26, 2024, and the committee is forwarding the following recommendations to the Executive Board:

1. The committee reviewed the Chapter Bylaws Format and recommended changes to the document. These changes will be referred to the Policy and Procedure Committee to be included in P&P #3011/B.
2. The committee recommends that the Policy and Procedure Committee review existing documents and add a new procedure for Areas that are unable to fill the Area Vice President position.

**Finance Committee (FMCA)
Report to the Executive Board
June 1, 2024**

A meeting of the Finance Committee of Family Motor Coach Association was held on May 31, 2024, in Cincinnati, Ohio. The committee is forwarding the following recommendations to the Executive Board:

1. To earmark 50% of the association's net operating earnings to each of the reserve funds in the investment portfolio as outlined in Policy & Procedure #2035, Reserve Funds.
2. To set aside \$255,000 for the purpose of education for FMCA's 2025 fiscal year proposed budget.
3. To accept the recommendation from the Wage Review Board for the 2025 budget for salaries in the amount of \$2,090,639, as outlined in Policy & Procedure #4012, Wage Review Board.
4. To accept the 2025 fiscal year proposed budget with a surplus of \$164,818.
The Executive Board voted to raise the fee charged for area rally registrations from \$6 to \$10, which is a recommendation to amend the 2025 fiscal year proposed budget.